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COURSE TITLE	EARLY BIRD DATE	AIR DATE	URL
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 Selling cyber insurance in 2018	September 27, 2018	October 4, 2018	http://learn.insurancebusinessmag.com/courses/selling-cyber-insurance-in-2018
 How to start your own insurance brokerage	October 11, 2018	October 18, 2018	http://learn.insurancebusinessmag.com/courses/how-to-start-your-own-insurance-brokerage
 Lead generation and building referral relationships in a 'hard' market	October 25, 2018	November 1, 2018	http://learn.insurancebusinessmag.com/courses/lead-generation-and-building-referral-relationships-in-a-hard-market
 Leveraging insurtech to create a superior customer experience	November 22, 2018	November 29, 2018	http://learn.insurancebusinessmag.com/courses/leveraging-insurtech-to-create-a-superior-customer-experience
 The sky's the limit: Opportunities for insuring condos	December 6, 2018	December 13, 2018	http://learn.insurancebusinessmag.com/courses/opportunities-for-insuring-condos

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